

Fidelity & Guaranty Life

Product-Specific and state CE Annuity Suitability Training Requirements:

What Training is required?

If you are in an NAIC State, 2 Training courses need to be completed:

- 1) FGL Product-Specific Training, and
- 2) Your state 4-Hour* CE Annuity Suitability Model Law Training (see attached list of states which have adopted the NAIC Suitability Rule)

If you are not in an NAIC State:

FGL Product-Specific Training is required

Where can I complete the training?

Agents who are already contracted at FGL:

First time users go to www.fglife.com. User ID is your agent # (including zeros in front). The Password is a lower case "s" followed by your SS#. The site will prompt you to change your password. You should be on the Agent Dashboard. The training link is in the bottom left corner, "Your Training Tracker."

If you have already created a username and password, go to the FGL website, www.fglife.com. Scroll down and Log on where it says "Agent Central." This will take you to the Agent Dashboard.

In the blue box at the bottom of the left-hand column, click on "Your Training Tracker." Click on the product name (not on the pdf) to complete the training for that product. Complete the product training. Your training completion date will be recorded and FGL will be able to see it immediately. You do not need to print a completion certificate. For log in help, please e-mail the FGL helpdesk at saleslinkhelpdesk@fglife.com or call FGL at 1-800-445-6758, option 4.

Non-contracted agents:

Go to <https://training.fglife.com/> go to "Producer Required Annuity Product Training" site. Log in using your e-mail address and last 4 digits of your SS#. All products available will be listed in blue on the left-hand side. Click on the product you want to take. When you have completed the training, the FGL system is updated right away.

FGL Support Line (Annuity Marketing Department) 1-800-445-6758, option 4

State CE Training Additional Information

4-Hour* CE Annuity Suitability training can be completed through an approved provider such as:

www.webce.com 800-488-9308

www.reged.com 800-334-8322

www.insurancecontinuingeducation.com (SuccessCE) 949-706-9459

Please forward a copy of your training completion certificates to cathym@cencoinsurance.com, or fax to 916-920-8734.

*CA resident and non-resident agents are required to complete **8** Hours of initial state CE Annuity Training and **4** Hours of additional CE Annuity Training every two year license term thereafter.