

NACOLAH

Product-Specific and state CE Annuity Suitability Training Requirements:

What Training is required?

If you are in an NAIC State, two training courses need to be completed:

- 1) North American online Agent Certification (this training is required for appointment)
- 2) Your state 4-Hour* CE Annuity Suitability Model Law Training (see attached list of states which have adopted the NAIC Suitability Rule)

If you are not in an NAIC State:

North American online Agent Certification (this training is required for appointment)

Where can I complete the training?

Contracted and non-Contracted Agents:

To complete the online Agent Certification, go to: <http://nacolah.agentcertification.com>. Enter your name, e-mail address and SS#. Log on. Complete the Full Certification or the Traditional (Fixed) Certification. CA agents: ALSO complete the California Agent state training.

You are also given the OPTION (not required for appointment) to complete the individual product training for the Retire Choice, Performance Choice and Income Choice products.

NACOLAH Annuity Service Center Sales Department: 866-322-7066 or nannuities@sfgmembers.com

State CE Training Additional Information

4-Hour* CE Annuity Suitability training can be completed through an approved provider such as:

www.insurancecontinuingeducation.com (SuccessCE) 949-706-9459

www.webce.com 800-488-9308

www.reged.com 800-334-8322

Please forward a copy of your training completion certificates to edrequirements@creativeone.com, or fax to 913-661-6027.

*CA resident and non-resident agents are required to complete **8** Hours of initial state CE Annuity Training and **4** Hours of additional CE Annuity Training every two year license term thereafter.

(rev 01/15/14)

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