

## Emerald Dedicated Team

(800) 388-1331

[www.globalatlanticlife.com](http://www.globalatlanticlife.com)

Core Hours: M-F 8:00 AM – 5:00 PM CST



## Sales and Distribution:

Email Format: [FirstName.LastName@gafg.com](mailto:FirstName.LastName@gafg.com)

### Dedicated Sales Team:

**Regional Vice  
President  
and Wholesaler  
(See Map Attached)**

### Sales Consultants: Illustrations, Product Information, Competitive Intelligence & Agent Registration:

Team Email Address: [salesupport@gafg.com](mailto:salesupport@gafg.com)

Option 3

**Marty Baker**  
Manager

**Sindy Brown**  
Sales Consultant

**Curren "Curry" Hoff**  
Sales Consultant

**Morgan Pool Kean**  
Sales Consultant

### Advanced Markets:

Team Email Address: [advancedmarkets@gafg.com](mailto:advancedmarkets@gafg.com)

Option 2

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## New Business and Underwriting: Option 1

Email Format: [FirstName.LastName@gafg.com](mailto:FirstName.LastName@gafg.com)

Team Email Address: [emerald.team@gafg.com](mailto:emerald.team@gafg.com)

Quick Quotes: [emerald.quickquotes@gafg.com](mailto:emerald.quickquotes@gafg.com)

Trial Apps: [emerald.trials@gafg.com](mailto:emerald.trials@gafg.com)

Fax Number: (800) 262-6976

### New Business

**Leann Yates**  
Manager  
x123717

**Paulette Smith**  
Senior Case Manager  
x123674

**Kay Minear**  
Case Manager  
x123656

**Jamie Mahan**  
Case Manager  
x123980

**Chris Robl**  
Case Manager  
x123844

**Abby Grover**  
Case Manager  
x123884

**Ruth Hausman**  
Case Manager  
x123604

**Loretta Enos**  
Case Manager  
x123584

### Underwriting

**Jack Nance**  
Assistant VP  
x123737

**Ginny DeFranco**  
Senior Underwriter  
x123893

**Renna Lano**  
Senior Underwriter  
x123868

**Linda Haworth**  
Senior Underwriter  
x123606

**Amy LeGere**  
Senior Underwriter  
x123631

**Mike Teas**  
Senior Underwriter  
x123694

**Jennifer Van Roekel**  
Senior Underwriter  
x123701

### Senior Leadership Team

**Jeff Lynch**  
VP Life Operations  
(515) 776-3435

**Kent Major**  
Chief Underwriter  
(515) 393-3642

**Paula Verschoore**  
Associate Chief Underwriter  
(515) 393-3705

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## Agency Services:

Fax: (800) 262-6976

### Licensing and Contracting:

Team Email Address: [contracting@gafg.com](mailto:contracting@gafg.com)

Option 7

### Compensation:

Team Email Address: [commissions@gafg.com](mailto:commissions@gafg.com)

Option 7

### Agent Debt Collection:

Team Email Address: [agentdebtcollection@gafg.com](mailto:agentdebtcollection@gafg.com)

Option 7

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## Inforce Policy Service:

Team Email Address: [askcustomerservice@gafg.com](mailto:askcustomerservice@gafg.com)

### Customer Service:

Fax: (800) 262-6976

Option 5, 1

### Inforce Illustrations

Fax: (800) 262-6976

Email Address: [inforceillustrations@gafg.com](mailto:inforceillustrations@gafg.com)

Option 5, 2

### Life Claims:

Fax: (866) 543-4026

Option 6

### Waiver/Living Benefit Claims:

Fax: (866) 255-0835

Option 6

### Life Solutions Escalation Team

Email Address: [lifesolutionsteam@gafg.com](mailto:lifesolutionsteam@gafg.com)

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## Mailing Addresses:

### New Business, Underwriting and Agency Services

#### Regular Mail

Global Atlantic  
PO Box 305030  
Nashville, TN 37230-5030

#### Overnight Mail

Global Atlantic  
100 Centerview Drive Suite 100  
Nashville, TN 37214

### Policy Owner Services

#### Regular Mail

Global Atlantic  
PO Box 305027  
Nashville, TN 37230-5027

#### Overnight Mail

Global Atlantic  
100 Centerview Drive Suite 100  
Nashville, TN 37214

#### Inforce Premium Payments

Global Atlantic  
PO Box 71223  
Charlotte, NC 28272-1223

### Life Claims

#### Regular Mail

Global Atlantic  
PO Box 637  
Jacksonville, IL 62651-0637

#### Overnight Mail

Global Atlantic  
1275 Sandusky Road  
Jacksonville, IL 62650

### Waiver/Living Benefit Claims

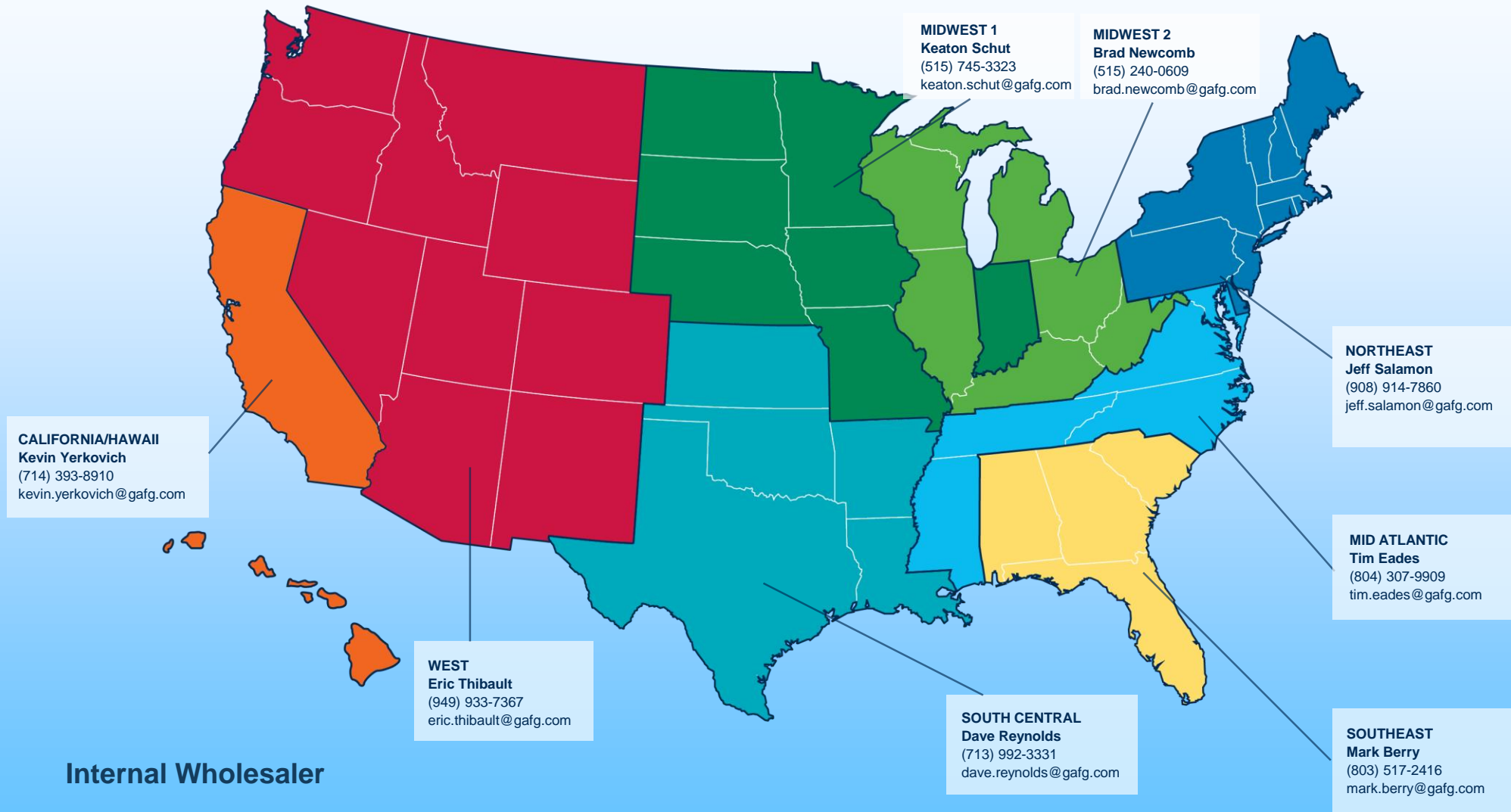
#### Regular Mail

Global Atlantic  
PO Box 640  
Jacksonville, IL 62651-0640

#### Overnight Mail

Global Atlantic  
25800 Northwestern Hwy Suite L30  
Southfield, MI 48075

# Traditional Life Regional Territories



## Internal Wholesaler

**CALIFORNIA/HAWAII**  
Ryan Thomas  
(515) 393-3731  
ryan.thomas@gafg.com

**WEST/MIDWEST 1**  
Nate Preuss  
(515) 776-3488  
nate.preuss@gafg.com

**MIDWEST 2/SOUTH CENTRAL**  
Alex Duffy  
(515) 393-3867  
alex.duffy@gafg.com

**MID ATLANTIC/SOUTHEAST**  
Open  
(855) 887-4487 Option 3  
salesupport@gafg.com

**NORTHEAST**  
Brian Davis  
(515) 393-3837  
brian.davis@gafg.com



**David P. Wilken**

PRESIDENT, LIFE

Dave Wilken is President of the Life business, responsible for strategic development and execution, and driving long-term goals, plans and policies. He has more than 30 years of leadership experience, and leads the life insurance team, which oversees both Traditional and Preneed Life business operations, including sales, product development, new business, and underwriting.



**Sam Barnett**

SENIOR VICE PRESIDENT AND HEAD OF INDEPENDENT DISTRIBUTION

Sam Barnett, Senior Vice President and Head of Independent Distribution, oversees national distribution for Global Atlantic's Traditional Life business as well as the independent channel of the Retirement business. He is responsible for the Independent Distribution strategy, business development and relationship management, as well as championing the Global Atlantic story in the marketplace.



**Bob Klein**

SENIOR VICE PRESIDENT AND NATIONAL SALES MANAGER TRADITIONAL LIFE

Bob Klein is Senior Vice President and National Sales Manager for Global Atlantic's Traditional Life business. Bob is a 32-year veteran of the life insurance industry who's passionate about building and leading top sales organizations. He's responsible for providing leadership and direction to a team of sales vice presidents across both the Career Marketing Organization (CMO) and Independent distribution channels. Bob works closely with the head of sales to develop and execute the sales strategy with a focus on business development and managing key relationships with core distribution partners.