

Life

# Riders and options guide

Riders and options available for our product line



# Riders and options guide

Unfortunate events can alter your clients' financial future. There is a way, though, to help protect their plans. As you know, life insurance provides a death benefit to help with the financial protection of loved ones upon death. But life insurance offers many other benefits. This guide helps explain the riders and options available on North American products, which your clients may be able to utilize while they are alive.

	<b>ADDvantage® Term</b>	<b>Custom Guarantee® UL</b>	<b>Protection Builder IUL®</b>	<b>Smart Builder IUL</b>	<b>Builder Plus IUL® 3</b>
<b>Accidental Death Benefit Rider</b>		✓	✓	✓	✓
<b>Children's Term Life Insurance Rider</b>	✓	✓	✓	✓	✓
<b>Guaranteed Insurability Rider</b>		✓	✓	✓	✓
<b>Waiver of Monthly Deductions Rider*</b>		✓	✓	✓	✓
<b>Waiver of Surrender Charge Option Rider</b>				✓	
<b>Waiver of Term Premium for Disability Rider</b>	✓				

\*Not available on UL and IUL in New Jersey.

	<b>Accidental Death Benefit</b>	<b>Children's Term Life Insurance</b>
<b>Product availability</b>	Custom Guarantee UL, Protection Builder IUL, Smart Builder IUL, and Builder Plus IUL 3	ADDvantage Term, Custom Guarantee UL, Protection Builder IUL, Smart Builder IUL, and Builder Plus IUL 3
<b>Rate class availability</b>	Standard or better. Available at issue only.	No rating restrictions on primary insured. Child must be standard rating class.
<b>Description</b>	Provides additional death benefit for the insured if death was a direct result of accidental bodily injury, independent of disease or bodily or mental illness or any other cause, and occurs within 180 days from the date of the injury and the injury occurs while the policy and this rider were in effect.	Provides level term insurance on the life of each child the insured has. If proof of death is received while the rider is in effect, the specified death benefit will be paid out to the beneficiary. The death must occur while the child is at least 15 days old and before the policy anniversary following the child's 23rd birthday.
<b>Issue ages</b>	5 to 60 years	Primary insured 18 to 55 years; child ages 15 days up to and not inclusive of 20 years (age last birthday)
<b>Maturity or expiration</b>	Expires on the policy anniversary following the insured's 70th birthday or on the expiry date of the policy, if earlier.	Policy anniversary following child's 23rd birthday or insured's age 65.
<b>Minimum amount</b>	\$1,000	\$5,000
<b>Maximum amount</b>	Lesser of twice the face amount of the policy or \$250,000	\$25,000
<b>Rider details</b>	<ul style="list-style-type: none"> <li>No decreases allowed</li> <li>Available on all death benefit options</li> </ul> <p>Specific exclusions apply. Refer to rider form for complete details.</p>	<ul style="list-style-type: none"> <li>Can be added or deleted at any time (subject to insurability)</li> <li>The child, named in the application for insurance, was born to, adopted by, or a stepchild of the insured</li> <li>The child is less than 20 years old on the rider effective date</li> <li>No increases are allowed after issue of the base policy</li> </ul> <p>Conversion to permanent policy:</p> <ul style="list-style-type: none"> <li>The policy anniversary following the insured child's 23rd birthday; or</li> <li>The policy anniversary when the insured's policy age is 65; or</li> <li>On or after the later of the fifth policy anniversary and the insured child's 18th birthday</li> <li>Minimum conversion amount per child is \$25,000 and maximum is \$50,000.</li> </ul> <p>Any additional child that was not born to, adopted by, or is a stepchild of the insured on the rider effective date is considered an insured child if such child meets any of the following requirements:</p> <ol style="list-style-type: none"> <li>The child is born to the insured after the rider effective date OR</li> <li>The child is adopted by the insured after the rider effective date and the child is less than 20 years old at the time of the adoption OR</li> <li>The child becomes a stepchild of the insured after the rider effective date and the child is less than 20 years old at the time of the insured's marriage. (For purposes of this rider, marriage includes civil unions, domestic partnerships, or any other arrangement recognized by the insured's state of residence as a legal union. A stepchild is a child born to or adopted by the insured's spouse before the insured's marriage, whom the insured has not legally adopted.)</li> </ol>

Guaranteed Insurability Rider			Waiver of Monthly Deductions*
Custom Guarantee UL, Protection Builder IUL, Smart Builder IUL, and Builder Plus IUL 3			Custom Guarantee UL, Protection Builder IUL, Smart Builder IUL, and Builder Plus IUL 3
Standard or better. Available at issue only.			Standard or better. Available at issue only.
Provides the option to increase death benefit coverage by a specified amount without evidence of insurability on the policy anniversaries nearest the insured's specific ages identified as outlined by the rider.			<p>Waives monthly COIs, monthly loads, administrative fees and any other rider charges, after the insured has been totally disabled for 180 days.</p> <p>Monthly deductions will continue to be charged during the first 180 consecutive days of total disability.</p>
15 days to 35 years			18 to 59 years (age nearest or age last depending on product)
Matures 60 days after the last regular option date. Expiry age of the rider is 40.			The waiver will end on the policy anniversary nearest the insured's 65th birthday.
\$5,000			N/A
\$25,000			Maximum face amount eligible for this benefit is lesser of \$5,000,000 or \$40,000 of target premium. The \$40,000 of target premium does not include the Waiver of Monthly Deductions rider.
Regular increase option dates on the policy anniversary nearest:			<p>Notification to North American is required when the insured recovers from total disability. Monthly deductions that become due after recovery from total disability are to be paid as described under the terms of the policy.</p> <p>We define being totally disabled and total disability as the insured being unable to perform the principal duties of their own occupation during the first 24 months after total disability begins. After 24 months, the insured is unable to perform the duties of any occupation for which the insured is qualified by reason of education, training, or experience.</p> <p>The total and irrevocable loss of one of the below while this rider is in effect will be regarded as total disability whether or not they prevent the insured from engaging in any occupation or business:</p> <ul style="list-style-type: none"> <li>- Sight in both eyes;</li> <li>- Use of both hands;</li> <li>- Use of both feet;</li> <li>- Use of one hand and one foot.</li> </ul> <p>Total disability must begin while this rider is in effect.</p>
Issue ages	Options available	Regular option ages	
15 days - 24 years	6	25, 28, 31, 34, 37, 40	
25-27	5	28, 31, 34, 37, 40	
28-30	4	31, 34, 37, 40	
31-33	3	34, 37, 40	
34-36	2	37 & 40	
<p>Alternative option dates available when any of the following occurs after the effective date of the rider:</p> <ul style="list-style-type: none"> <li>• Date of the insured's marriage, civil union, domestic partnership, or any other arrangement recognized by the insured's state of residence as a legal union.</li> <li>• Date of the birth or legal adoption of a child which lives with and is financially dependent on the insured.</li> </ul>			
<p>To exercise an option, the insured must send a written request within 90 days prior to the regular option date or within 90 days following an alternate option date. If the insured exercises an option, it is subject to the following:</p> <ol style="list-style-type: none"> <li>1. Proof of right to exercise an alternate option date.</li> <li>2. The effective date of the increase amount will be the option date on which the insurance is requested. The monthly deduction for an increase amount will begin on the effective date.</li> <li>3. An option not used on its option date will expire. This expiration will not affect later option dates.</li> <li>4. If the policy to which this rider is attached includes a Waiver of Premium Rider, the additional insurance may include such rider, if the insured requests it and if the insured is not totally or permanently disabled when applying for the additional insurance. When not included on this policy, we must consent to a waiver of premium rider.</li> </ol> <p>If an alternate date would occur after the 28th calendar day of a month, the alternate option date will be the monthly anniversary next following our receipt of your written request.</p>			<p>*Not available on UL and IUL in New Jersey.</p>

Waiver of Surrender Charge Option Rider	Waiver of Term Premium for Disability
Smart Builder IUL	ADDvantage Term
All rate classes	Not available if the policy is rated higher than Table 4. Available at issue only.
Election of this option removes all surrender charges that are normally applied on surrenders and partial withdrawals.	<p>If total disability begins before policy age 60, this rider waives the payment of each premium that becomes due after 180 consecutive days of total disability while the insured continues to be totally disabled.</p> <p>If total disability begins on or after policy age 60, this rider waives the payment of each premium that becomes due after 180 consecutive days of total disability while the insured continues to be totally disabled for the longer of the period of time prior to the policy anniversary on which the insured reaches policy age 65 or a period of two years.</p>
15 days to 80 years	18 to 59 years (age nearest)
N/A	65
\$100,000	N/A
N/A	\$5,000,000
<p>Must be elected at issue only and in order to qualify for this option, you must select this option on the application before underwriting begins. Surrender charges will still apply if the policy is surrendered as a 1035 exchange to another company (except in FL where we will waive surrender charges on these exchanges). A decrease charge will be assessed if a reduction in the policy face amount is requested during the waiver of surrender charge period. However, if a partial withdrawal results in a reduction of the face amount, the decrease charge will be waived. There is an additional monthly charge for this option which varies by issue age and underwriting class.</p> <p>Commission option C, asset-based trails, is required when the Waiver of Surrender Charge Option Rider is selected. If a full surrender or lapse occurs in policy year one, 100% of the compensation paid will be charged back.</p>	<p>Specific exclusions apply. Refer to rider form.</p> <p>Notification to North American is required when the insured recovers from total disability. Premiums which become due after recovery from total disability are payable under the terms of the policy.</p> <p>We define being totally disabled and total disability as the insured being unable to perform the principal duties of their own occupation during the first 24 months after total disability begins. After 24 months, the insured is unable to perform the duties of any occupation for which the insured is qualified by reason of education, training, or experience. For the purposes of this rider, occupation includes full-time student and homemaker.</p> <p>The total and irrevocable loss of one of the below while this rider is in effect will be regarded as total disability whether or not they prevent the insured from engaging in any occupation or business:</p> <ul style="list-style-type: none"> <li>- Sight in both eyes;</li> <li>- Use of both hands;</li> <li>- Use of both feet;</li> <li>- Use of one hand and one foot.</li> </ul> <p>Total disability must begin while this rider is in effect.</p>

ADDvantage Term (policy form series LS174), Custom Guarantee IUL (policy form series LS185), Protection Builder IUL (policy form series LS186), Smart Builder IUL (policy form series LS187), Builder Plus IUL 3 (policy form series LS191), Accidental Death Benefit Rider (form series LR493), Children's Term Life Insurance Rider (form series LR456 and LR456A), Guaranteed Insurability Rider (form series LR495), Waiver of Monthly Deduction Rider (form series, LR416B), Waiver of Surrender Charge Option Rider (form series LR479) and Waiver of Term Premium for Disability Rider (form series LR472) are issued by North American Company for Life and Health Insurance, Administrative Office, One Sammons Plaza, Sioux Falls, SD 57193. Products, features, riders, endorsements or issue ages may not be available in all jurisdictions. Limitations and restrictions may apply.

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