

Great American Financial Resources

Product-Specific and state CE Annuity Suitability Training Requirements:

What Training is required?

If you are in an NAIC State, 2 Training courses are required:

- 1) Great American [NAIC Product-Specific Training](#), and
- 2) Your state 4-Hour* CE Annuity Suitability Model Law Training (see attached list of states which have adopted the NAIC Suitability Model)

If you are not in an NAIC State:

[GAFRI Fixed Annuity Sales Certification](#) training is required

All agents: AML must be updated on an annual basis

Where can I complete the training?

Contracted and non-contracted agents:

Please go to www.joinafri.com

Click on “Complete Training” in the “For Producers” box. Select a State. The Product Training required for your state will appear **at the top of the page**. Click on “**Complete Training**.” This will take you to LIMRA.

(A link for AML training is also offered at the bottom of the page)

On the LIMRA log in page, enter your User ID and password (returning users: your NPN # is your User ID).

First time users need to register. (Where it asks “Select Firm or Broker Dealer,” begin typing Great American and it will populate the field. Click on Great American.) **You must disable your pop-up blocker prior to beginning this training.**

In the left column, click on “My Product Training.”

Agents in non-NAIC states: View the **Fixed Annuity Sales Certification Training** video. Click the “I’m Finished” button at the end of the video to confirm your completion.

Agents in NAIC states: Click on **NAIC Product-Specific Training**. **Complete the Overview first. The Overview training is a pre-requisite to any product specific training; therefore, you must complete the Overview training before any particular product training will be available for access.** Complete the Product Overview (for either GALIC FIXED-INDEXED or GALIC TRADITIONAL FIXED products, depending on the type of product you want to write). After you complete the Overview, complete the training for the individual products.

For problems with the LIMRA site, please call 888-577-5522 (LIMRA Help Desk).

State Annuity Suitability 4-Hour* CE Training

4-Hour* CE Annuity Suitability training can be completed through an approved provider such as:

www.webce.com 800-488-9308

www.reged.com 800-334-8322

www.insurancecontinuingeducation.com (SuccessCE) 949-706-9459

*CA resident and non-resident agents are required to take 8 Hours of initial state CE Annuity Training and 4 Hours of additional CE Annuity Training every two year license term thereafter.

(rev 08/07/14)